

# YOUR OWN BRANDED SECURE ONLINE PAYMENT PORTAL AT NO COST TO YOU!

## WHAT IS B2BPAY?

- ✓ B2Bpay provides businesses with a branded online payment portal - at no cost.
- ✓ B2Bpay has partnered with Qantas Business Rewards to offer Qantas Points to customers when paying invoices\*
- ✓ Your payment portal is secure – cards are tokenised and never stored.
- ✓ Mobile optimised so your customers can pay your portal via phone, tablet or PC.
- ✓ Your customers can earn credit card and Qantas Points on all your invoices



Accept ALL payments from your clients at no cost to you



## BENEFITS TO YOU



**Get paid faster**

- Reduce payment chasing by 61%
- Improved cash flow in 73% of businesses
- Reduce bad debt



**Save Time**

- Get paid 24/7
- No manual processing
- No cross checking bank statements
- No storing card details



**No cost to you**

- No terminal fees
- No merchant service fees
- No monthly charges



**Qantas Points**

- Your customers are rewarded with Qantas Points



**Easy to implement**

- We do it all for you
- No training, merchant facilities
- No changes to your banking or IT systems

# HOW B2BPAY WORKS



## Invoice your customer

Include B2Bpay payment info on your invoice. You can do this from within your Accounting Software including Xero, MYOB and Quickbooks (plus others).



## Customer pays via B2Bpay

Payments are made using customer's nominated card.



## Funds sent to you

Funds are transferred to you by EFT or BPAY within 3 business days. Plus you receive 1 Qantas Point for every \$20 paid to you via Mastercard or VISA\*\*

## Easily add Credit Card Payments to your Xero, MYOB or QuickBooks Invoices

It's the no cost solution to easily accept credit card payments online directly from your Xero, MYOB or QuickBooks Invoices. And if you don't use any of these programs, we can step you through how to add a 'Payment Link' to any invoice.



## Reward your customers with Bonus Qantas Points\*\*

Want to go even further and reward your customers with bonus Qantas Points for doing business with you? By upgrading to become a 'B2Bpay Bonus Biller', you can offer your customers a ready-built and rewarding loyalty program.

This is on top of the 1 Qantas Point your customers earn for every \$20 paid through B2Bpay.



[www.zenithpayments.com.au](http://www.zenithpayments.com.au)

### WHO IS ZENITH PAYMENTS?

B2Bpay is operated by Zenith Payments Pty Ltd. We are proudly Australian and 100% privately owned and consider ourselves to be at the forefront of payment technology.

We are innovators and have been first to launch many products to the Australian market, delivering the right solutions for our partners, clients and end customers.

\*A business must be a Qantas Business Rewards Member to earn Qantas Points for business. A one-off join fee of \$89.50 including GST normally applies, however this will be waived for B2Bpay customers using this link. Membership and Qantas Points are subject to the Qantas Business Rewards Terms and Conditions. Qantas Points for business are offered under the B2Bpay Customer Terms and Conditions.

\*\*B2Bpay Billers will earn 1 Qantas Point for every \$20 of customer payments made by customers using VISA or Mastercard via the Public WebPay payment portal supplied by B2Bpay (an 'eligible payment') and featured on the Biller's invoice or statement template. Excludes failed or refunded payments and may not be available to businesses on enterprise or special pricing plans. Qantas Points will be credited to the Members' Business Rewards account within 90 days of the eligible spend. Any claims in relation to Qantas Points under this offer must be made directly to B2Bpay by emailing [info@b2bpay.com.au](mailto:info@b2bpay.com.au). Businesses must ensure the ABN registered with Qantas Business Rewards is saved in the B2Bpay customer profile or entered online when paying in order to earn Qantas Points. Members will earn 1 Qantas Point for every \$100 paid and up to 3 Qantas Points per \$1.50 paid to B2Bpay Bonus Billers. See B2Bpay website for a list of current B2Bpay Bonus Billers.



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